## **READING LIST**

## **Economics 301**

## THE ECONOMIC APPROACH TO BEHAVIOR

- \*Friedman, M., "The Methodology of Positive Economics," in Friedman, M., Essays in Positive Economics (U of C Press, 1966), pp. 3-43.
- \*Becker, G., "The Economic Approach to Human Behavior," in Becker, G., <u>The Economic Approach to Human Behavior</u>, (U of C Press, 1976), pp. 3-14.

Knight, F.H., The Economic Organization, pp. 1-37.

## **DEMAND ANALYSIS AND PREFERENCES**

- \*Becker, Economic Theory (Knopf,1971), chapter 3.
- \*Deaton and Muellbauer, Economics and Consumer Behavior (Cambridge), chapters 1-4.
- Varian, Hal, "Theory of the Consumer," chapter 3 in H. Varian, <u>Microeconomic</u> Analysis.
- \*Chiappori, P., "Collective Labor Supply and Welfare," <u>Journal of Political Economy</u> 100 (3, June 1992): 437-67.
- \*Rosen, S., "Hedonic Prices and Implicit Markets," <u>Journal of Political Economy</u> 82 (January 1974): 34-55.
- \*Deaton and Muellbauer, chapters 5, 7, 10.
- Becker, G.S. and Murphy, K. M., "A Theory of Rational Addiction," <u>Journal of Political</u> Economy (4, August, 1988): 675-700.
- \*Becker, chapter 4.
- Hirshleifer, J. Investment, Interest, and Capital, Prentice Hall, Chapter 8.
- \*Deaton and Muellbauer, chapter 14.
- \*Friedman, M. and Savage, L., "The Utility Analysis of Choices Involving Risk," in AEA, Readings in Price Theory.
- Arrow, Kenneth, Essays in the Theory of Risk Bearing, esp. ch. 4.
- \*Pauly, M., "The Economics of Moral Hazard," <u>American Economic Review</u>, June 1968: 531-37.
- \*Rabin, M. "Risk Aversion and Expected Utility Theory: A Calibration Theorem", Econometrica, vol. 68, 1288-1292, September 2000.
- \*Kreps, David, Microeconomic Theory, Chapter 3
- Laibson, David I., "A Cue Theory of Consumption", <u>The Quarterly Journal of</u> Economics, 2001, 81-119.
- List John, "The Behavioralist Meets the Market: Measuring Social Preferences and Reputational Effects in Actual Transactions", <u>Journal of Political Economy</u>, (2006), pp 1-37.

# SUPPLY OF PRODUCTS AND THE STRUCTURE OF FIRMS

- \*Becker, chapter 5.
- \*Friedman, Milton, Price Theory (Aldine 1976), chapter 5.
- \*Stigler, G.J., Theory of Price, 4th ed. (Macmillan, 1988), ch. 7-9.
- Meade, J.E. "External Economies and Diseconomies in a Competitive Situation," Economic Journal 1952.

- Prescott, E.C. and Visscher, M. "Organization Capital," <u>Journal of Political Economy</u> (June, 1980).
- \*Houthakker, H., "Pareto Distributions and the Cobb-Douglas Production Function," Review of Economic Studies, 1955: 27-31.
- \*Varian, op cit., Chapter 1, sections 1.11-1.13.
- \*Topel, R. and Rosen, S., "Housing Investment in the United States", <u>Journal of Political Economy</u>, (1988): 718-740.
- \*Rosen, S., "The Economics of Superstars," American Economic Review, 1981.
- \*Romer, P., "Increasing Returns and Long-Run Growth," *Journal of Political Economy* 94 (October, 1986): 1002-37.
- \*Pindyck, Robert S. "Irreversibility, Uncertainty, and Investment," <u>Journal of Economic</u> Literature, (September 1991): 1110-1152.
- \*Arrow, K. "The Economic Implications of Learning by Doing," Review of Economic Studies (June 1962).
- \*Nordhaus, W.D. "Do Real Output and Real Wage Measures Capture Reality? The History of Lighting suggests not." in Bresnahan and R.A Gordon, <u>The Economics</u> of New Goods, (1997): 29-66.
- Barro, Robert J. and Sala-I-Martin, Xavier, <u>Economic Growth</u>, section 4.1-4.3 (McGraw Hill, 1995).
- \*Carlton and Perloff, Modern Industrial Organization (Scott-Foresman, 1990), chapter 3.
- \*Coase, Ronald, "The Nature of the Firm," <u>Economica</u>, 1937; reprinted in Stigler and Boulding (eds.), Readings in Price Theory.
- \*Grossman and Hart, "The Costs and Benefits of Ownership: A Theory of Lateral and Vertical Integration," Journal of Political Economy 94 (1986): 691-719.
- Hart, O. and Moore, J., "Property Rights and the Nature of the Firm", Journal of Political Economy, (1990): 1119-1158
- \*Coase, Ronald, "The Problem of Social Cost," <u>Journal of Law and Economics</u> 3 (1960):
- \*Alchian, A.A. and Demsetz, H., "Production, Information Costs, and Economic Organization," American Economic Review, 1972
- \*Holmstrom, Bengt, "Moral Hazard in Teams," <u>Bell Journal of Economics</u> 13 (Autumn, 1982): 324-40.
- Laffont, J.-J. and Tirole, J., <u>A Theory of Incentives in Procurement and Regulation</u> (MIT Press, 1993). \*Introduction, pp. 1-52. Chapter I, pp. 53-128.

## MARKET EQUILIBRIUM

- \*Hildebrand and Kerman, Introduction to Equilibrium Analysis, ch. 1.
- Mas-Colell, A, Whinston, M. and Green, J., <u>Microeconomic Theory</u>, (1995), Chapters \*13-16, 17-20
- Jones, R. "The Structure of Simple General Equilibrium Models, "<u>Journal of Political Economy</u>, 1965 (The 2x2x2...model. Read only 2x2 part here).
- \*Stigler, G.J., "Economics of Information," <u>Journal of Political Economy</u> 72 (Feb. 1964): 44-61.
- \*Hayek, F.A., "The Use of Knowledge in Society," <u>American Economic Review</u> 35 (September 1945): 519-30.
- \*Akerlof, George, "The Market for Lemons: Qualitative Uncertainty and the Market Mechanism," Quarterly Journal of Economics 84 (1970): 481-500.

- \*Becker, G.S., Grossman, M., and Murphy, K.M., "The Market for Illegal Goods: The Case of Drugs", <u>Journal of Political Economy</u>, Feb. 2006, Ms. available at http://home.uchicago.edu/~gbecker/papers/papers.html
- \*Rothschild, M. and Stiglitz, J., "Equilibrium in Competitive Insurance Markets," Quarterly Journal of Economics, 1976.
- Kreps, op cit, chapters 6, 16, 17
- \*Rubenstein, A., "Perfect Equilibrium in a Bargaining Model," <u>Econometrica</u>, 1982: 97-110.
- Roth, Alvin and Sotomayor, M. (1990), "Two-Sided Matching: A Study in Game-Theoretic Modeling and Analysis, <u>Cambridge University Press.</u>
- Carlton and Perloff, chapter 6.
- \*Roth, Alvin, "The Evolution of the Labor Market for Medical Interns and Residents: A Case Study in Game Theory," <u>Journal of Political Economy</u> 92 (1984): 991-1016.
- \*Lazear, E. and Rosen, S., "Rank-Order Tournaments as Optimal Labor Contracts," <u>Journal of Political Economy</u> 89 (1981): 841-64.
- \*Tirole, Jean, <u>The Theory of Industrial Organization</u> (MIT Press, 1988), Chapter 3, sections 3.0-3.4.
- \*G.A.Jehle and P. Reny, <u>Advanced Microeconomic Theory</u>, 2001, "Auctions and Mechanism Design," Chapter 9.
- \*Alchian, A.A., "Uncertainty, Evolution, and Economic Theory," <u>Journal of Political Economy</u> 58 (3, June 1950): 211-21.

## BUSINESS PRACTICES AND MARKET STRUCTURE

- \*Becker, Lectures 20-23.
- \*Carlton and Perloff, Chs. 9, 11, 19, 20.
- \*Spence, Michael, "Product Selection, Fixed Costs and Monopolistic Competition," <u>Review of Economic Studies</u> 43 (1976): 217-35.
- Porter, Robert, "Optimal Cartel Trigger Price Strategies," <u>Journal of Economic Theory</u> (1983): 313-38.
- \*Tirole, op cit., Chapters 5.0-5.6, 6.0-6.6, 8.0-8.2, 9.0-9.4.
- Baumol, W., Panzer, J, and Willig, R., <u>Contestable Markets and the Theory of Industry Structure</u> (Harcourt Brace, 1982), ch. 2.
- \*Loury, G.C., "Market Structure and Innovation," <u>Quarterly Journal of Economics</u> (August 1979): 395-410.
- Plant, A., "Economic Theory Concerning Patents for Inventions," Economica, 1934.
- Farrell, J., and Saloner G. "Standardization, Compatibility and Innovation," <u>Rand</u> Journal, 1985: 70-83.
- \*Klein, Benjamin and Leffler, Keith B., "The Role of Market Forces in Assuring Contractual Performance," <u>Journal of Political Economy</u> 89 (August 1981): 615-41.

<sup>\*</sup>required reading